

THE MAGIC IS IN THE MIX







When we refer to our inventory, we'll often say "the magic is in the mix." We carry a wide range of products, in a wide variety of material grades under a wide umbrella of classifications.

Our inventory mix allows us to serve many different market segments, including:

- CHEMICAL
- PIPELINE AND TERMINAL
- REFINING AND RENEWABLES
- NATURAL GAS LIQUIDS & LIQUID NATURAL GAS

Do you need large-diameter carbon steel low-temp products? J2 has them. Do you need a heavy wall and high pressure class product? J2 has it. Do you need stainless and exotic alloy valves? J2 has them.

We've got pipe, forged steel, o-lets, engineered valves, studs, gaskets and more, all under one roof.

The breadth and depth of our inventory—whether it's on the ground or incoming—enables us to offer the quickest service levels in the business. When we say that we have 24/7 service, we mean that we can handle quotes or orders at any time. Our team even offers emergency night and weekend call-outs.

A CUT ABOVE THE COMPETITION

We use what could be called a "demand diagnostics" approach to the market. What does that mean?

Our approach is one that connects business development with the supply chain.

We understand our customers' applications and where their pain points are in terms of service levels and quality. We also understand what's on the horizon, meaning we buy with a forward-look service profile rather than a rear-view mirror approach.

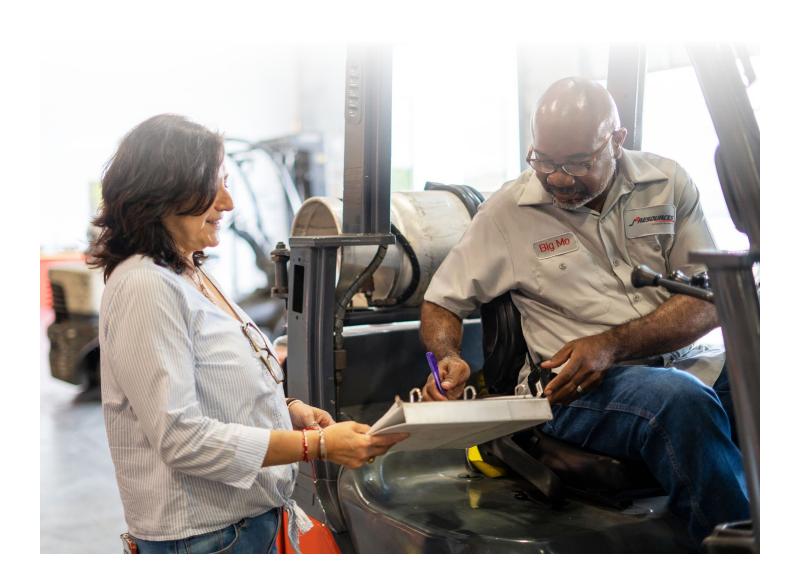
The level of expertise and experience J2 possesses, paired with the desire to seek and resolve our customers' most difficult challenges, sets J2 apart as a leader. Once we understand a challenge, we remove the mystery from the supply chain and identify the best manufacturers to create a quality-driven, diverse inventory.





"OUR APPROACH IS ONE THAT CONNECTS BUSINESS DEVELOPMENT WITH THE SUPPLY CHAIN."

We're always looking for the next unique area to invest in. The J2 team doesn't sit still, focusing on older and more traditional needs; instead, we look ahead to see what's coming next and what areas are under-served, and build a unique model to fill in the gap(s).









THE J2 DIFFERENCE

When we say we "invest" in our inventory, what do we mean? Sure, the value of our inventory increases as we procure additional products. In this case, though, we're thinking less about the dollars and more about investing in a range of products that fit our customers' and their industries' requirements, especially as they get more and more challenging. In short, we invest in both our customers' and suppliers' success.

As we move toward the future, our inventory will continue to grow and become more diverse thanks to our tried and true demand diagnostic and supply chain optimization approach. One call is all it takes to begin working with J2. Contact us today!

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