



THE EVOLUTION OF

J²RESOURCES
A **HARRINGTON**® Company



IN 2016,

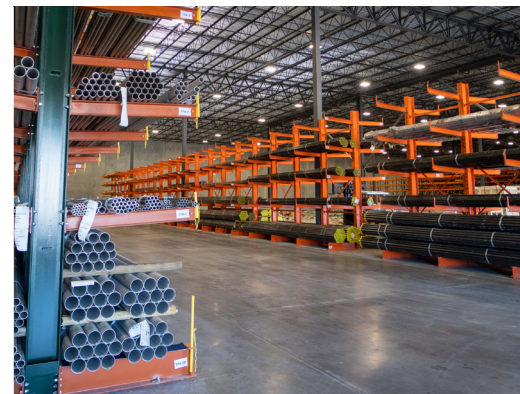
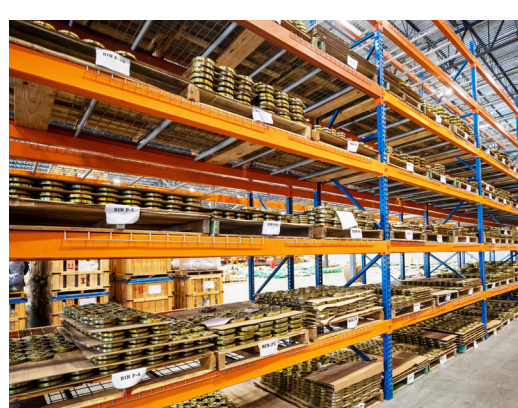
Joe Dugan and John Brunetti combined their experience-based knowledge of the energy industry to create a company that better serves the PVF needs of end users and their contractors, providing improved service in non-commodity products used in midstream and downstream energy market sectors. From day one, J2 Resources set out to have a small-company culture with big-company capabilities—a value we've upheld every day since. Today, we're a substantial stocking distributor, partnering with industry-leading companies as a resource and advocate for your operations.

J2 Resources is built on a foundation of consistency and quality. While our tools and methodology have evolved over the years, our value-adding services have remained the same. As our customer base has grown, we have continued to capitalize on the resource of experience and push the envelope as it relates to developing a leaner supply chain with more effective communication and cooperation. By removing links, we create efficiencies that hasten our speed of service and delivery. We can quickly provide essential products that give end-users peace of mind on critical applications.

Previously, the widely-held assumption was that established interests would resist new entrants; especially those that could change paradigms over time. So how did a small-volume market entrant, with minimal capital, engage tier-one manufacturers dominated by distribution channels with multinational and master distributors?

The answer was the most robust product integrity program in the industry. J2 engaged reputable manufacturers with specifications that exceeded ASTM standards. Suppliers loved this alignment approach; thus, J2 was quickly successful in influencing AMLs. As the product integrity program evolved, we garnered more recognition at both the supplier and customer levels.

We view inventory as the preeminent asset in service competition. With a determination to become a leader in non-commodity products, response time and service, profits were invested into an ever-expanding stocking range. As we've grown, J2 has placed a heavy emphasis on its inventory mix. We only buy directly from approved manufacturers, using product specifications and independent testing to ensure quality.



While larger distributors can quote about 60 percent of items requested from their stock, J2 can quote up to 90 percent. Because of our customer software, optimized supply chain and large inventory investment, we have parts in stock that nobody else does—making us a secret weapon for end-users and their contractors.

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The J2 team has worked tirelessly to create relationships directly with manufacturers, allowing us to implement purchase product specifications—meaning the quality of our product is better than competitors. We set our own standards and streamline the supply chain making us faster than anyone else while still ensuring quality for our customers.

In 2022, we moved our operations from two separate facilities into a brand new, 134,000-square-foot warehouse in Houston. Featuring almost three acres of lay-down pipe yard that’s paved and lit, next-level automation and upgraded equipment, this facility is unrivaled in the industry. With better highway access and double the space, we can provide better supplies and services, faster than ever before.





J2 began from a strategic premise of creating a more efficient supply chain with better service. Today, we have the supply chain to outperform traditional service entities, providing unparalleled quality, cost savings and on-time deliveries for large projects and turnarounds.

As a team, we have invested in our quality of service since day one. Our goal is to ensure our customers have the parts they need to keep their projects on schedule. J2 helps eliminate loss of time, saving customers money.

With our new warehouse, top-notch product quality and expanded operations, J2 Resources offers a stronger value proposition as a catalyst for growth than ever before. Once you call us, you'll never want to call another distributor again.

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